

STAYING connected...

2020 has been a year filled with sorrow and fear and a longing to be close to those we love, especially since we needed to stay apart. My family was very far away and it was often difficult to think positively when I had no control over the circumstances around me. I had already started to sculpt the piece that became **Our healing touch** because I wanted to do another three-sister figure. I used their hair as a way to portray the comforting sensation of touch. This touch became more important, and so missed, when it wasn't available to me in the spring — I couldn't see my mother, my children or my grandchildren. I realized how healing touch can be.

Staying connected to each other... laughter, trust, love, companionship — these are things that we value. During the coronavirus pandemic, our Willow Tree team has been all these things for me. The collaboration, trust and respect that I have with my team members has allowed me to continue to create product that I hope you will find meaningful, sensitive and relevant to our time.





Left to right: Andrea, Associate Product Manager; Amy, Brand Manager; Susan, Artist Karen, Creative Director & Writer; Ashley, Brand Manager



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For more information about Susan Lordi and Willow Tree® visit:

www.enesco.co.uk

BOUNTIFUL 2021

A beautiful bouquet representing an abundance of love, friendship, accomplishment and opportunity. A joyful way to celebrate weddings, graduations, promotions, babies... all the happy things that fill our lives with plenty.







'I'm the fourth generation of three sisters. I remember hearing the stories of how my great-grandmother and her sisters, young Italian immigrants, would dress each other's hair each morning — brushing, braiding, pinning it up — before they started their day working in a factory sewing pockets on men's workpants. As I grew up, I watched my mom and her sisters care for each other in close, affectionate ways. And with my own two sisters... we often find ourselves curled up on a couch, arms, legs overlapping, where just being together is the activity. It's a comfort level achieved by quietly talking, laughing, playing with each other's hair, being close to each other.

'It's the comfort you feel when you're surrounded by those you trust and love — like with your sisters, or a mother and daughters, or very close cousins, or even best friends — the ones you can literally 'let your hair down' with. You don't have to fill the spaces or explain yourself. You can just be together, and that, in and of itself, is healing.



'Our healing touch is all about the hair. Hair is a symbol of our identity — who we are, how we see ourselves. Our hair differentiates us, but also connects us. Isn't the first way we 'date' a photograph by the hairstyle? Hair is tactile, sensuous, and the touching and stroking of it can be comforting and healing. These women are connecting with each other in a quiet moment, attuned to each other, in harmony.'

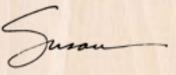


A puppy brings joy, exuberance and a bit of chaos into the household at first, then mellows over time to become a companion, a playmate, a confidante; always happy to see us, never tiring of our presence.

As a metaphor for friendship, a dog represents the trust and comfort of a good friend, and how this relationship grows in value through the years.

'When carving this figure, I was influenced by the postures of classical sculptures, where the line of the shoulders is in opposition to the hips, or 'contrapposto'. I wanted the gesture to involve her whole body — 360 degrees. So any way that the viewer turns the figure, there is movement and life and expression.

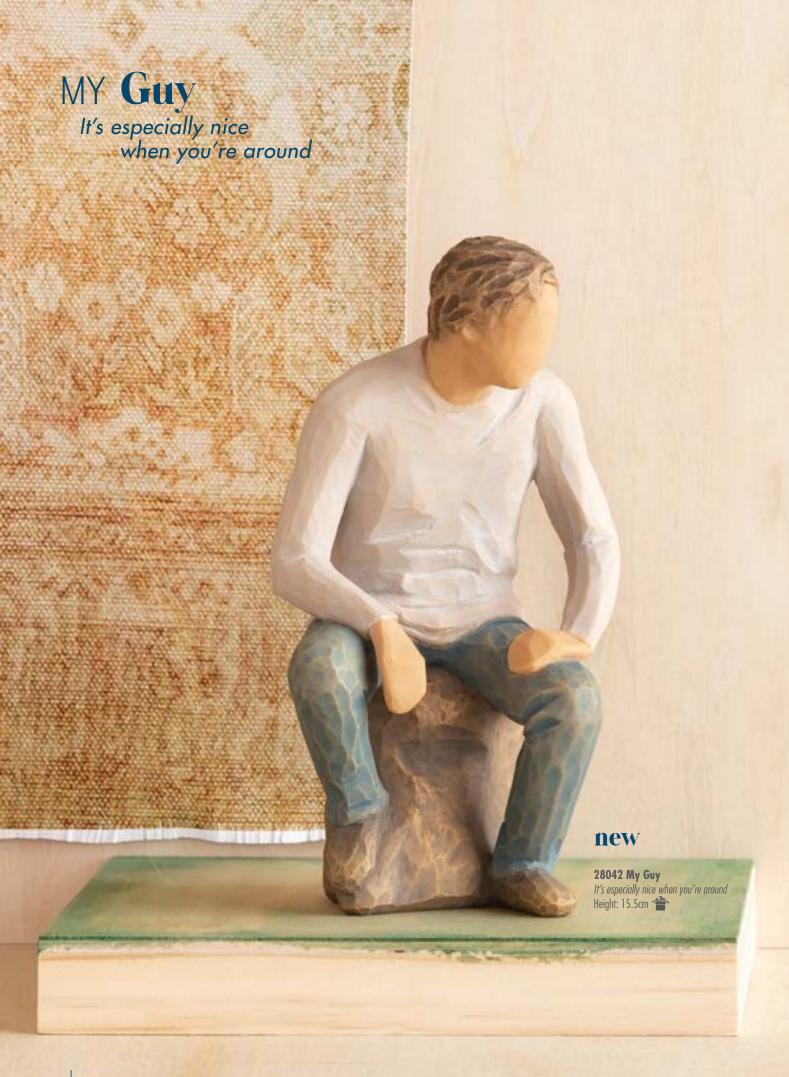
'I look to things that bring joy, especially in difficult times.'











'We've had many requests for a sculpture of an adult man to add to other figures to create a Family Grouping, or to represent a spouse or older son or brother. I hope this piece can be a reminder of someone important in your life, who makes you feel special.'

Suran

My Guy can stand alone as an iconic figure. He looks great positioned with a best friend too. Displaying products together can facilitate add-on sales of additional pieces such as pets or children figures.

Susan carved My Guy to be of a scale that will work with other family figures, in particular the seated children. His posture and downward gaze creates an engagement with other pieces, so that he becomes an integral part of Family Groupings.







RELATIONSHIP Figures DISPLAY FAMILY GROUPINGS

Help your customers create their own unique Family Groupings

1. Start with a Parent piece

2. Add children

3. Add a pet









27684 Love my Cat (dark)Always with me, full of personality!
Height: 7.5cm

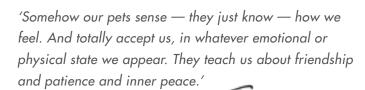
26439 You and MeEvery day, building on our love
Height: 17.0cm

27682 Love my Dog (light)Always with me, full of personality!
Height: 8.5cm

26187 Brother and Sister By my side Height: 14.0cm



27789 Love My Cat (light) Always with me, full of personality! Height: 7.5cm





27791 Love My Dog (small, standing) Always with me, full of personality! Height: 5.0cm



26218 Kindness (girl) Above all, kindness Height: 7.5cm



27683 Love my Dog (dark) Always with me, full of personality! Height: 8.5cm



27790 Love My Dog (small, lying) Always with me, full of personality! Height: 3.0cm 👚



26217 Kindness (boy) Above all, kindness Height: 7.5cm



A. 26184 Anniversary Love ever endures Height: 15.0cm 👚

B. 26227 Inquisitive Child ...nurtured by your loving care Height: 7.5cm

C. 26224 Spirited Child ... nurtured by your loving care Height: 7.5cm

D. 26223 Joyful Child ...nurtured by your loving care Height: 7.5cm

...nurtured by your loving care Height: 6.0cm

E. 26226 Imaginative Child F. 26225 Thoughtful Child ...nurtured by your loving care Height: 7.5cm



27268 We are Three
It used to be just you and me.
Now we are three — a family!
Height: 22.0cm

26031 Father and Daughter
Celebrating the bond of love
between fathers and daughters
Height: 11.5cm



26100 Quietly
Quietly encircled by love
Height: 13.5cm

26252 Home
Together, our family is home
Height: 21.5cm

26029 New LifeCelebrating the miracle of new life
Height: 12.5cm



26129 New Dad In awe and wonder of what's to come Height: 14.0cm

26232 My GirlsLooking at you, I see wonder, joy, strength Height: 20.5cm

27595 That's my Dad
My favourite time is time with you
Height: 10.5cm



27270 MotherDaughter Laughter with love... always
Height: 16.0cm



26244 With my Grandmother The best gift is time spent with you Height: 14.5cm

26056 Brothers Forging a bond that lasts a lifetime Height: 13.0cm



26167 Generations Making memories that last lifetimes Height: 18.0cm **



26228 Caring Child ...nurtured by your loving care Height: 7.5cm



keep... keep...







27921 Loving My Mother I'm here for you, as you've always been for me Height: 16.5cm





26102 Mother and Son Celebrating the bond of love between mothers and sons Height: 21.0cm

26195 Guardian

Height: 15.0cm

Love and protect thee, forever





26181 Our Gift Our bright, joyful gift! Height: 22.0cm









26164 Birthday Girl Celebrate your day! Height: 16.0cm





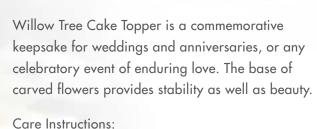
26188 Two Together Love in abundance Height: 5.0cm



Maximise your shelf space by displaying Willow Tree pieces on Tri-Step Riser. These are also available to your consumers.



26693 Tri-Step Riser Height: 8.0cm 🖀



To clean, wipe only the bottom of base with lightly damp cloth. Paint is NOT waterproof — do not wash or submerge in water. Paint and resin are lead-free and tested for food safety.

27162 Together Cake Topper True partners in love and life Height: 15.0cm



Signature Collection

Wishing and Sanctuary are both in the Signature Collection of figures, inspired by the decorative arts and architecture from Susan's travels to cities such as Prague and Vienna. The custom-designed Signature Collection Box includes an enclosure card for gift-giving.

'I embellished the surfaces with gold dots—symbolising light, or energy, hope, inner strength... gold connotes preciousness and enduring value, and I wanted this to be a special collection.'





ENCOURAGEMENT / Support



27702 Butterfly

26099 Heart and Soul Open hearts, sharing souls,

> trusted friends Height: 11.5cm



Resilient, determined, courageous and beautiful... You have the qualities to transform your world Height: 16.5cm



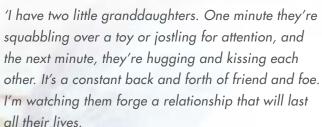
27095 My sister, my friend Walk with me. And along the way, we'll share... everything Height: 20.0cm



27560 Nurture Protecting that which we love Height: 14.0cm 👚



26023 Sisters by Heart Celebrating a treasured friendship of sharing and understanding Height: 13.0cm



'I hope my granddaughters develop the closeness that I've always enjoyed with my two sisters. There's nothing like the love of a sister. It grows out of a shared history of funny, stormy, trying, joyful experiences... creating the foundation on which every strong relationship is built."

27704 Sister mine Nothing comes close to the closeness of sisters Height: 11.0cm

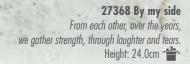


Signature Collection

Featuring beautiful distinctive colouring and textural surfaces, these figures are more columnar in shape and distinguished by ombré effect embellished with gold leaf dots.

'These pieces have extensive handwork, distinctive effects and jewel-like materials used on them. I hope these will be seen as very special gifts.'

Jusan



27367 Shine
You have a radiant inner light
Height: 20.5cm

FIGURES

HOPE / HEALING Remembrance

In times of sorrow, people often turn to tangible reminders of healing, hope, comfort, and remembrance.

Susan has carved expressive sculptures in different size and scale within this important bereavement category.

28025 Quiet Wonder May quiet wonders bring you hope Height: 9.5cm





27538 Vigil







26454 Forget-me-notHolding thoughts of you closely
Height: 13.5cm



26171 RememberAlways, I will remember...
Height: 14.0cm



26186 Blessings *Each day, unexpected blessings*Height: 14.0cm





Heart of Gold was inspired by a young cancer patient at Children's Mercy Hospital in Kansas City, MO, USA, who was the son of close friends of Willow Tree artist, Susan Lordi. Susan Lordi and Enesco will donate 65p to Great Ormand Street Hospital Children's Charity for every Heart of Gold figurine sold.

> With your help we've raised £158,428.09

(Registered charity no. 1160024).

HOSPITALITY / Appreciation





26245 Irish CharmMay luck and laughter light your days!
Height: 13.5cm



27267 Thank You So appreciative of all you do! Height: 14.0cm



27672 For You

Just a little something...

Height: 13.5cm





27462 Good Cheer! Wishing you sunny days of happiness
Height: 14.0cm

27250 Warm Embrace Surrounded by the warmth of family and friends Height: 14.0cm





26155 Friendship *Friendship is the sweetest gift!* Height: 13.5cm



A gathering of beautiful wishes for you — love, health, happiness Height: 13.0cm

27242 Simple Joys You're simply a joy in my life Height: 15.0cm



26130 Happiness FREE to sing, laugh, dance... create! Height: 14.0cm



26233 Surrounded by Love Abundant love surrounds you Height: 13.0cm 👚

27913 Love you Just a little reminder... Height: 13.0cm 👚

27440 Lots of Love Ever close to my heart Height: 14.0cm



Willow Tree angels speak in quiet ways to heal, comfort, protect and inspire.

26011 Angel of Friendship

For those who share the spirit of friendship Height: 13.0cm









26109 With affection I love our friendship! Height: 13.0cm 👚



26110 Sign for Love I love you Height: 12.5cm 👚





26131 Thinking of You Keeping you close in my thoughts Height: 13.5cm 👚



26182 With Love You are loved Height: 13.5cm 👚



26084 Angel's Embrace Hold close that which we hold dear Height: 14.0cm



26034 Guardian Angel May you always have an Angel to

watch over you Height: 13.0cm



26062 Angel of Comfort

Offering an embrace of comfort and love Height: 8.0cm 👚



26059 Angel of Grace Bringing a simple grace and beauty into the world Height: 13.5cm 👚



26123 Good Health An abundance of health and happiness Height: 13.5cm



26012 Angel of Prayer For those who believe in the power of prayer Height: 10.5cm





26235 Angel of Hope Each day, hope anew Height: 13.0cm 👚



26247 Remembrance Memories... hold each one safely in your heart Height: 13.5cm



26149 Courage Bringing a triumphant spirit, inspiration and courage Height: 14.5cm











27924 Butterfly Ornament
Resilient, determined, courageous and beautiful...
You have the qualities to transform your world
Height: 12.0cm



28014 Magnolia Ornament A gathering of blessings Height: 11.5cm



28015 Warm Embrace Ornament
Surrounded by the warmth of
family and friends
Height: 11.5cm



28016 Journey Ornament
Appreciating where you are...
each step along the way
Height: 11.0cm





INTRODUCED IN 2000. THE CLASSIC NATIVITY CONTINUES TO BE

the best-selling Willow Tree product



A. 26027 The Three Wisemen

They followed a star and found the Light of the World Maximum Height: 22.0cm

D. 26105 Shepherd & Stable Animals

Surrounding new life with love and warmth Height: 18.0cm 👚

G. 26005 Nativity

Behold the awe and wonder of the Christmas Story Maximum Height: 23.0cm B. 26180 Ox and Goat

Offering warmth and protection Heights: Ox 8.0cm Goat 9.5cm

E. 26104 Peace on Earth

An embrace of Peace Height: 21.0cm 👚

H. 26442 Little Shepherdess

Behold, a little love on earth Maximum Height: 13.5cm C. 26007 Metal Star Backdrop

Height: 34.0cm

F. 26106 Crèche

Height: 43.0cm Length: 51.0cm Depth: 29.0cm

I. 27183 Zampognaro (Shepherd with bagpipe)

A shepherd's gift... a joyous melody... proclaiming the news! Height: 23.0cm

The Holy Family is an intimate rendering of Mary, Joseph and baby Jesus, measuring just nineteen centimetres tall. The one-piece sculpture is ideal for those with limited display space.

26290 The Holy Family A child is born Height: 19.0cm *

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HERE'S WHERE YOU CAN CONVENIENTLY ORDER PRODUCT.



ARE YOU LOGGED IN?

- shop for special occasions
- get ideas for in-shelf displays
- download Digital Assets for your social media
- access trade show event details

- My Orders shows orders and outstanding invoices
- view current promotions and sales opportunities
- call our Customer Service team for log in instructions on: 01228 404022

EMAILS

A valuable just-in-time communication

ARE YOU SIGNED UP?

- receive notifications of invoices and statements
- get timely reminders to order KEY skus
- link to Digital Assets for peak selling occasions
- keep up to date on all the latest marketing opportunities
- → call your Area Sales Manager or the Customer Service team to sign up

SOCIAL MEDIA

An engaged community of customers

ARE YOU FOLLOWING US?

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Pinterest.com/Enescolimited 1

Instagram.com/Enescolimited

Twitter.com/Enescolimited

PERSONAL SERVICE

Helpful assistance, input and attention

DO YOU NEED TO TALK TO SOMEONE?

• Customer Service

Monday-Friday: 8:30-17:00

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 Contact your Area Sales Manager for personal assistance in managing every aspect of your Enesco account.



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